

The independent specialist for alternative multi-manager solutions

November 2024

Overview Advisory & Consulting Services



Crossbow is an independent specialist for liquid absolute return solutions. Crossbow designs and advises on tailor-made alternative investment solutions for institutional and qualified clients. Solutions include multi-manager portfolios, direct fund investments and certificates.

Multi-Manager Solutions

for institutional investors

minimum investment USD 10 million

Crossbow advises clients on the implementation of customized multi-manager solutions

Direct Fund Solutions

for qualified investors

minimum investment USD 1 million

Crossbow advises clients to invest directly into the most suitable funds

Certificate Solutions

for wealth managers

minimum investment USD10k

Crossbow advises its partner Ahead Wealth Solutions AG on multi-manager certificates

Firm history



Crossbow timeline

1995 Manager selection for a Family Office

2002 Legal independence (Crossbow Advisors AG)

2008 Expansion to Crossbow Partners AG

2011 Acquisition of Primores AG

2015 Launch of Alpha and Trading Portfolios

2017 London Office

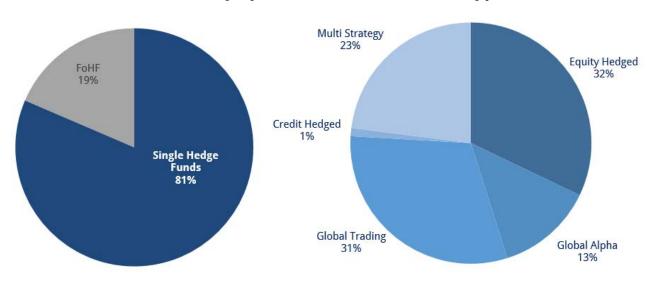
2020 UNPRI Signatory

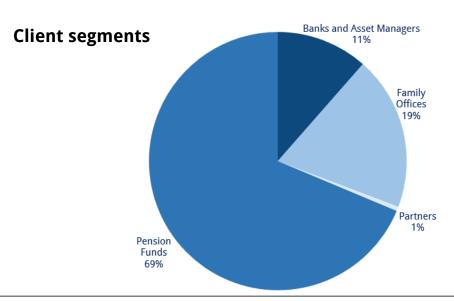
2021 Advisory of Certificates (AMC)

Crossbow Partners AG

- 100% owned by partners
- Company based in Baar (canton of Zug)
- USD 1.0bn Assets under Advisory
- Registered client advisers with ARIF

Assets under Advisory by investment vehicle and type of mandate





Stable and experienced team



>> Each partner has extensive experience in financial markets, in particular liquid alternative investments





















Stefan Steiner

Davor Cvijetic

Harald Schnyder

previously

Armin Voge

2007

2008

2006

Ivo Felder

2010

2009

Peter Rigg

2012

Peter Rice

2015

David Friche

2017

Sharon D'Souza

2020

2021

Daniele Gatti

2022

2023

Stefan Steiner	CIO, Research
Davor Cvijetic	Senior Analyst
Harald Schnyder	Execution/Reporting
Armin Vogel	CRO, Risk Officer
Ivo Felder	CEO, Research
Peter Rigg	Advisor
Peter Rice	Senior Analyst
David Friche	Senior Analyst
Sharon D'Souza	Client Relationship
Daniele Gatti	Client Relationship

UBS	FO Luzern	Crossbow Partners							
		Crossbow Partners							
Tourismus	Primores	ores Crossbow Partners							
Winterthur L&P	Prim	nores Crossbow Partners							
ML, RMF	Horizon21	47°N	Vontobel-Harcourt				Crossbow Partners		
Rudolf Wolff			HSBC			Sagar	Crossbow Partners		
Olsen, Ecofin		UBP			HSBC		Crossbow Partners		
ELCA	Syz As	set Managemen	lanagement Vontobel-Harcourt				Crossbow Partners		
Prounis Consulting		Lozé & Associés					Cro	ssbow Partners	
BSI, BdG	Aliante Mar	nagement Dynan	nics, SWAD Swiss	Advice		DG C	onsulting		Crossbow Partners

Organization



All our team members are partners and shareholders of the firm. They are fully aligned with their clients.

Portfolio Advisory & Research

- Stefan Steiner, CIO, Head IC MBA HSG, CFA
- Davor Cvijetic, Senior Analyst, IC MSc in Finance University of Basel
- Ivo Felder, CEO, Senior Analyst, IC CAIA, SFAA
- David Friche, Senior Analyst, IC MSc in Physics ETH Zurich
- Peter Rice, Senior Analyst, IC MSc in Finance Imperial College London
- Peter Rigg, Advisor, London Office, MA in Chemistry University of Oxford, CFA

Risk Management

Armin Vogel, Chief Risk Officer MSc in Mathematics University Zurich

Operational Due Diligence/Operations

- >> Harald Schnyder, ODD/Operations
- > Rafael Urbina, Data Management

Relationship Manager

- Sharon D'Souza, BS in International Business and Marketing
- Daniele Gatti

Client Relationship

Clients have an assigned relationship partner who assures quality reporting, timely information flow and speaks the same language.

Addressing investors' needs



Investors seeking to improve the performance characteristics of their portfolios require:

- Additional return sources not accessible via traditional long-only investments: alpha and alternative beta
- Portfolio diversification and/or protection
- > Efficient access to actively managed, uncorrelated investment strategies
- >> Fixed income substitutes in an environment of low interest rates or as a hedge against rising rates
- Long-only equity replacements in a world of high equity valuations

Most of these requirements can best be addressed through portfolios of liquid alternative investment strategies implemented as multi-manager solutions.

Alternative solutions

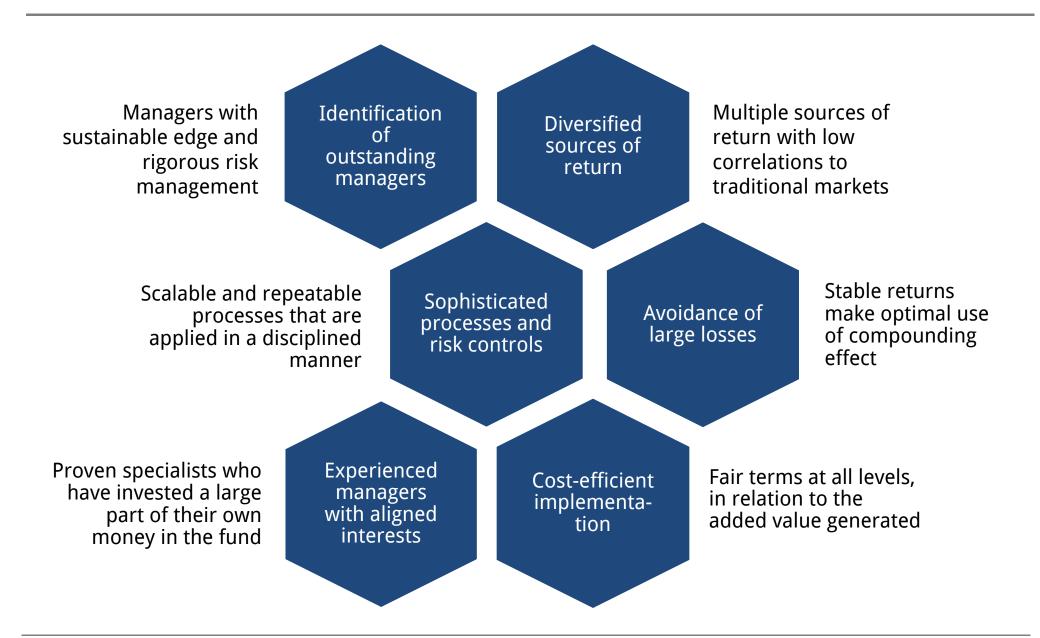


- Solutions to particular investors' needs can be implemented through a single investment or a portfolio of investments, referred to as a multi-manager solution
- Alternative multi-manager solutions have the benefit of being able to access a wide range of investment strategies, ranging from alternative beta to highly skill-based and actively managed strategies. They also provide specific or diversified exposures to asset classes across various time frames
- >> The main advantages of alternative multi-manager solutions include:
 - Wider investment strategy universe
 - Portfolio management flexibility
 - Higher degrees of diversification
 - Lower volatility
 - Mitigation of manager-specific risk
 - Implementation through Offshore or UCITS structures

The wide range of advantages offered by alternative multi-manager solutions are an opportunity for investors to improve the risk/return profile of their existing portfolios.

Our philosophy

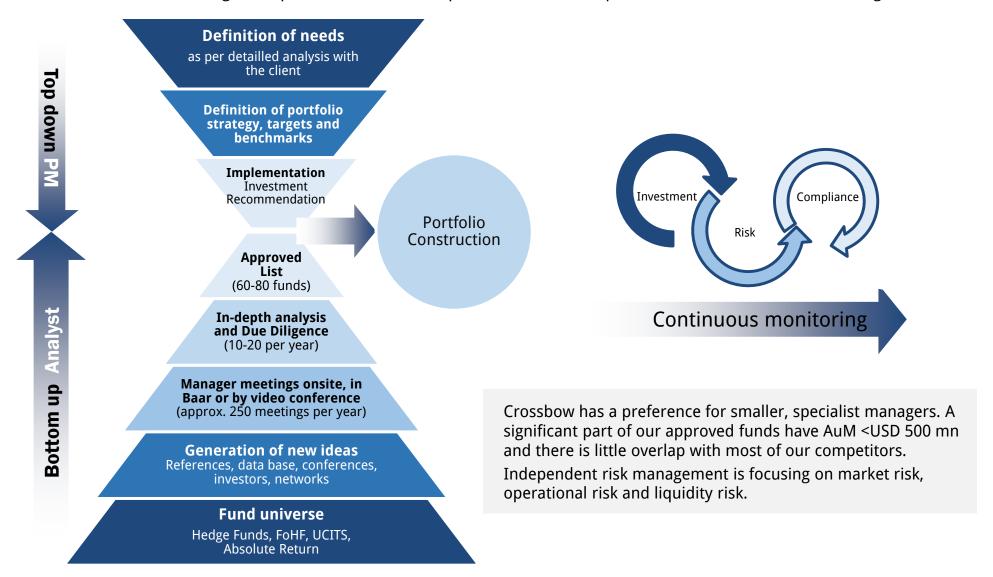




Processes



> Crossbow Partners is using a disciplined, well structured process for research, portfolio construction and monitoring:



Alternative multi-manager solutions



>> Some examples of alternative multi-manager solutions and their main benefits in an overall portfolio context:

Crossbow Alpha	 Objective is to deliver USD SOFR + 4% with very low volatility of 2% - 3% Immune to rising interest rates, limited impact from equity market turmoil Invests predominantly in arbitrage, relative value and other market-neutral strategies
Crossbow Trading	 Objective is to deliver USD SOFR + 4 - 6% with low or negative correlation to bonds and equities Attractive diversifier within traditional portfolios Implemented through flexible, actively traded and mainly directional strategies
CB Global Commodity Portfolio	 Objective is to deliver USD SOFR + 8 – 10%, uncorrelated with equities and bonds Capitalizes on the multi-dimensional opportunity set available in commodity markets Invests in hedge funds specialized in commodity strategies
CB Energy Transition Portfolio	 Objective is to outperform the MSCI World TR & Energy Sector Index with lower volatility Diversified stream of alpha and beta returns Invests in L/S equity managers focused on the global energy transition
Your Solution	 Bespoke solutions designed to meet your specific requirements This could include exposure to credit/lending, digital assets, CTAs/Trendfollowing, volatility, regional investments (e.g. China) or megatrends

Crossbow Alpha



The Alpha Portfolio is suitable for investors seeking diversification to their cash or bond allocations. The portfolio is designed to generate steady, low volatility returns and be immune to rising interest rates.

Profile

Market risk Market neutral

Investments Hedge funds with a conservative investment approach

Focus Exploit relative value opportunities globally

Target return USD SOFR + 4% per annum

Volatility < 3% per annum

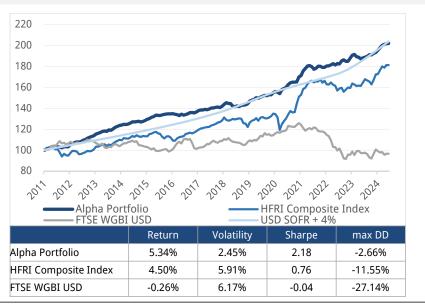
Benchmarks SOFR + 4% and FTSE World Government Bond Index

Liquidity Quarterly

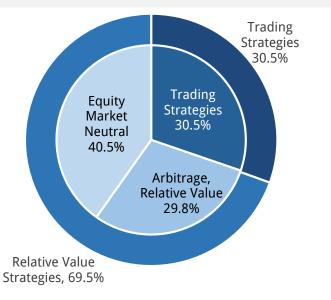
Portfolio construction

	Relative Value funds	Macro Trading funds
Normal market environment	Stable returns	No losses
Strong market correction	Limited losses	Positive returns

Performance



Strategy breakdown



Crossbow Trading



The Trading Portfolio is suitable for investors seeking diversification to their traditional portfolios. The portfolio is designed to generate a positive, asymmetric return profile and benefit from changes in the macro-economic environment by trading across asset classes.

Profile

Market risk Uncorrelated to traditional markets

Investments Hedge funds with a macro trading investment approach

Focus Exploit broad macro-economic changes

Target return USD SOFR + 4 - 6% per annum

Volatility < 5% per annum

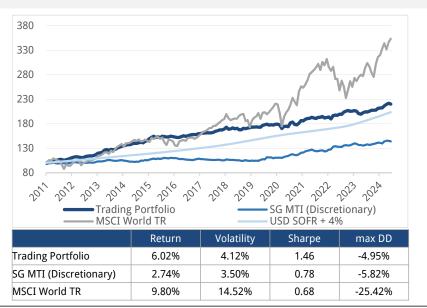
Benchmarks SOFR + 4% and MSCI World TR Index

Liquidity Monthly

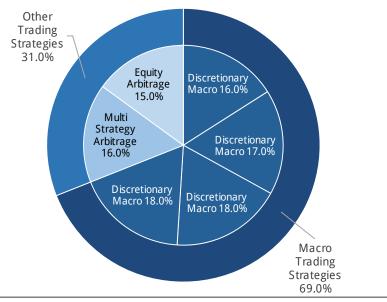
Portfolio construction

	Macro Trading funds	Other Trading funds
Normal market environment	Stable returns	Stable returns
Strong market correction	Positive returns	Limited losses

Performance



Strategy breakdown



CB Global Commodity Portfolio



The CB Global Commodity Portfolio seeks to generate attractive, uncorrelated returns by capitalizing on the multi-dimensional opportunity set such as supply & demand imbalances, weather and seasonality effects, substitution effects etc. that is uniquely available in commodity markets.

Profile

Market risk Uncorrelated with equities and bonds

Investments Hedge Funds specialized in commodity strategies

Focus Take advantage of rising and falling commodity prices

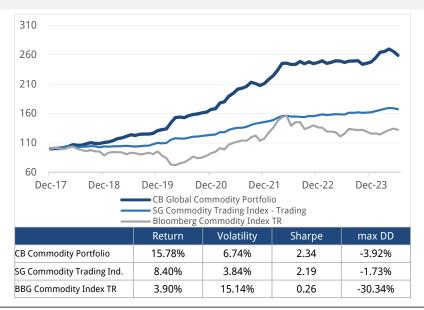
Target return USD SOFR + 8-10% per annum

Volatility < 10% per annum

Benchmarks SG Commodity Trading Index, BBG Commodity Index TR

Liquidity Monthly

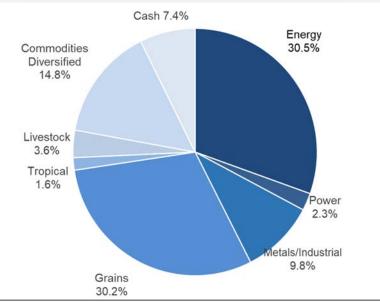
Performance



Portfolio construction

Underlying funds sector focus:		2	3	4	5	6	7	8	9	Average
1 Commodity Diversified	1.00	0.37	0.34	0.37	0.18	0.17	0.11	0.06	0.27	0.24
2 Commodity Diversified	0.37	1.00	0.74	0.32	0.05	0.11	-0.07	-0.11	0.18	0.15
3 Commodity Diversified	0.34	0.74	100	0.27	-0.04	0.00	0.04	-0.13	0.20	0.15
4 Energy - Petroleum	0.37	0.32	0.27	1.00	0.00	0.15	-0.13	0.20	0.27	0.10
5 Energy - Petroleum	0.18	0.05	-0.04	0.00	1.00	-0.04	0.17	-0.02	0.30	0.01
6 Energy - Natural Gas	0.17	0.11	0.00	0.15	-0.04	100	-0.01	0.02	-0.06	0.06
7 Agriculture & Livestock	0.11	-0.07	0.04	-0.13	0.17	-0.01	1.00	0.03	0.39	0.01
8 Agriculture & Livestock	0.06	-0.11	-0.13	0.20	-0.02	0.02	0.03	1.00	0.24	0.06
9 Metals	0.27	0.18	0.20	0.27	0.30	-0.06	0.39	0.24	1.00	0.06
Average	0.23	0.20	0.18	0.18	0.07	0.04	0.07	0.03	0.22	

Strategy breakdown



The returns of CB Global Commodity Portfolio are based on the AMC's portfolio since October 1, 2021. Before, performance is simulated and based on a hypothetical portfolio of commodity managers. All returns are net of fees and in USD.

CB Energy Transition Portfolio



The CB Energy Transition Portfolio invests in specialized long/short equity managers focused on the global energy transition. They predominately invest in the renewable energy and utility sectors. The combination of a diverse set of portfolio managers provides a well-diversified stream of alpha and beta returns.

Profile

Market risk Low correlation and volatility compared with equities

Investments L/S equity hedge funds

Focus Specialized sector funds focused on energy transition
Target return Outperformance of MSCI World & Energy Sector Index

Volatility < 10% per annum

Benchmarks MSCI World TR & MSCI Energy Sector Index (USD)

Liquidity Monthly

Portfolio construction - correlations

1	2	3	4	5	Average
1	0.39	0.35	-0.20	0.15	0.17
0.39	1	0.41	-0.10	0.19	0.22
0.35	0.41	1	-0.44	0.43	0.19
-0.20	-0.10	-0.44	1	-0.07	-0.20
0.15	0.19	0.43	-0.07	1	0.17

Gross exposure: 156% Net exposure: +15%

Performance

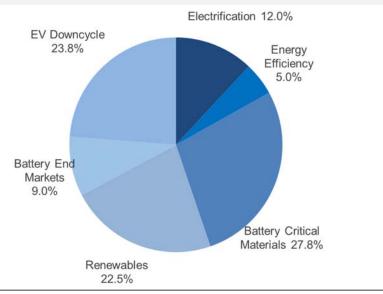


29.02%

0.08

2.38%

Allocations by theme



-59.17%

MSCI Energy Sector Index

Crossbow Partners overview



>> Stable and independent organization

- Independent Swiss Investment Advisor owned by its partners
- Minimal staff turnover

Focused

 Culture, organization, processes and incentives are geared to the interests of investors

Innovative

 Provides innovative solutions and adapts to market and industry changes

Experienced

 10 partners focused on multi-manager solutions with an average of 24 years industry experience

Disciplined

 Monitoring of investments based on quantitative and qualitative analyses, regular contacts with managers and on-site visits

> No conflict of interest

 We offer unbiased service and advice, always in our clients' best interest

Founded 2002 USD 1.0bn AuA Independent Focused Swiss based

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Crossbow Partners supports PluSport, the umbrella organization for disability sports in Switzerland. PluSport supports people with disabilities by offering programs for all types of recreational and competitive sports, for all target groups and all ages, and for all types of disabilities – always with the goal of promoting integration and inclusion.



Disclaimer



Past performance is no indicator for current or future results.

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Returns and performances shown in this presentation are based on client specific portfolios including some back testing based on the positions held on the respective starting date of each portfolio. The performance numbers are net of all fees that occur for services rendered by Crossbow Partners AG. All the tables and graphs shown are based on the same client portfolio including previous results.